

BULLS EYE 2018

AFTERMARKET
DEC 2018



MERITOR

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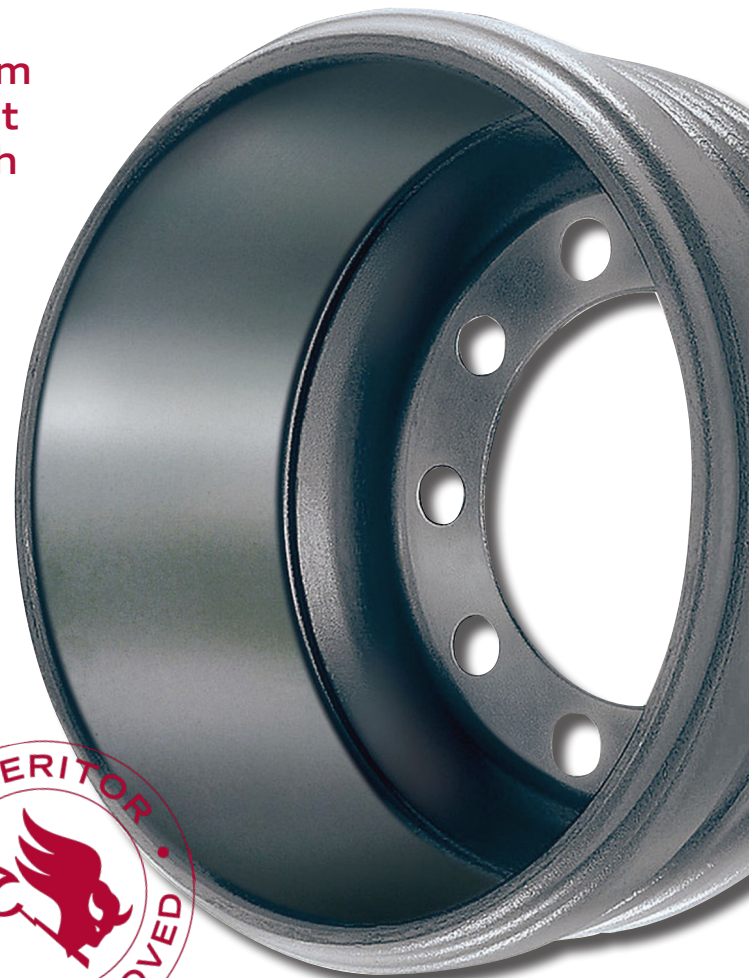
PRODUCT IN FOCUS • SPECIAL NOTICE • NEW PRODUCTS & SUPERSESSIONS • EMPLOYEE PROFILE

PRODUCT IN FOCUS - X30 BRAKE DRUM

STEELLITE X30™ PREMIUM LIGHTWEIGHT BRAKE DRUMS

The industry leader: premium lightweight brake drums that deliver higher payloads with unsurpassed durability.

The X30 competitive advantage is its exclusive one-piece roll-formed shell design combined with Meritor patented machine-to-balance process. This exclusive design and manufacturing process ensures that our exceptional X30 drums are light enough, strong enough and durable enough to deliver the higher payloads your business needs, while keeping maintenance at a minimum.



*Merry
Christmas
&
Happy
New Year*

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PRODUCT IN FOCUS - X30 BRAKE DRUM

X30 Features

Exclusive Meritor Design

- One piece roll formed shell
- Patented machine to balance

Premium Lightweight Steel Construction

- Up to 135kg weight savings compared to standard full cast*
- Typical payback of 2 to 3 months

Availability

- Available in most popular wheel-end configurations and axle ratings

Warranty

- 1 year / unlimited km

X30 Benefits

Exclusive Meritor Design

- Delivers superior concentricity and better balance.
- Best in class appearance with no weld seams or balance weights

Premium Lightweight Steel Construction

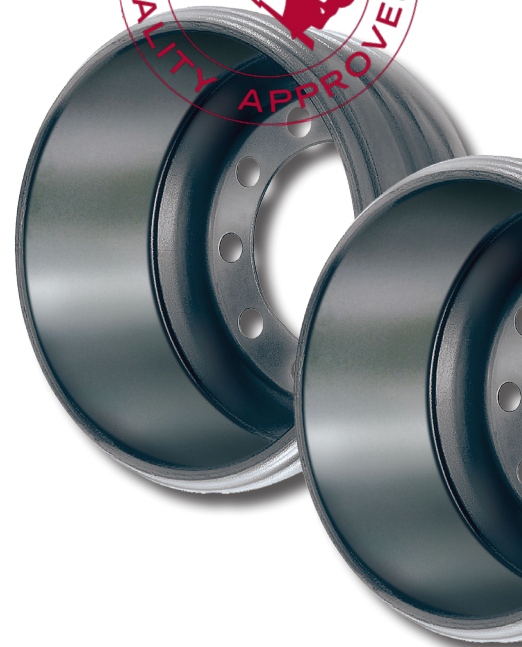
- Increases payload capacity
- Improves fuel economy
- Reduces operational costs

Availability

- Fits most vehicle specs in your fleet

Warranty

- Certainty for maintenance planning



Global Recognition
+2 million sales worldwide



Increased Fuel Economy
Premium lightweight



Fast Payback
2-3 months



1 Year / Unlimited Km Warranty



Higher Payload Capacity
Up to 135kg/truck



Unsurpassed Durability
3 x more durable than cast
lightweight brake



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BULLS EYE 2018

SPECIAL NOTICE ***Christmas & New Year Trading Hours***

With the 2018 Festive Season fast approaching please take note of the following trade dates and times for **Meritor Aftermarket**.

DECEMBER 2018

VOR ORDER CUT OFF Monday 24th
10:00am (standard lead times apply)

Monday 24th 8:00am - 12:00pm

Tuesday 25th CLOSED

PICK-UP CUT OFF 11:30am

Wednesday 26th CLOSED

Thursday 27th 8:00am - 4:30pm

Friday 28th 8:00am - 4:30pm

Monday 31st 8:00 am- 12:00 pm

VOR ORDER CUT OFF 10:00am (standard
lead times apply)

PICK-UP CUT OFF 11:30am

JANUARY 2019

Tuesday 1st CLOSED

All hours are in AEDT

(Australian Eastern Daylight Savings Time)



WE
WISH YOU
A
Very
CHRISTMAS
*** AND ***
Happy New Year



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NEW PRODUCTS

Part Number	Description
E-16381	RETAINER ROLLER KIT
20RPLSLIP	SLIP YOKE & SPLINE PLUG RPL20

All parts displayed in New Products & Supersessions will be available for immediate ordering. Lead times apply for the listed items. Not all parts are available to Independent Customers. Please contact Meritor Customer Service on (03) 8353 6050 for further information.

For full list of supersessions, [CLICK HERE](#)

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EMPLOYEE PROFILE - *Craig McDowell*

Role at Meritor: Senior Parts Interpreter

Year Joined: 2012



What is your background?

Started in truck parts as a Storeman Driver back in about 1990. Since then I have worked in various positions from back counter sales, phone and counter sales, sales rep, parts manager and dealer support roles. Mostly employed by OE's in both European and North American trucks.

Tell us a little bit about your main job responsibilities.

Mainly ensuring information is advised for dealer inquiries in a timely and accurate manner. These inquiries come via phone or E-mail. Ensuring VOR and Emergency orders are also attended to and shipped on time. Internally liaising with Sales, Engineering, Supply chain and Production as well as other depts. to ensure the Tech dept and Customer Service are kept up to date with the latest developments and information about all products and markets to ensure we have this information at hand to deliver to our customers.

What do you enjoy most about the role?

I enjoy the diversity of the role and the various people and Depts. I have contact with.

I can be in contact with the owner of the vehicle, retail branch staff, PDC staff, Purchasing depts or other Tech depts, all day every day. I enjoy solving problems, gathering information and learning every day from what I do.

What do you enjoy most about your role?

I believe the biggest challenge will be keeping up with new innovations and technology advances in all aspects of product development as well as maintaining a knowledge of current and older assemblies and product.

What are your interests outside work?

My wife and 4 daughters are my main focus and interest outside of work. Good friends, good food and good times. Very closely followed by Motorbike riding, fishing (when I get a chance).

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